Servium

VAPOURTRAIL:
Your flightpath to cloud success
Take our free assessment and help your cloud strategy take off

Strategic problem:

Many organisations significantly overprovision on IT resources such as compute and storage, while shortcomings in monitoring challenge effective governance surrounding Infrastructure Operations. The fallout is poor capacity planning and Infrastructure Lifecycle Management, which leads to overspend on hardware and software.

When overprovisioning occurs in the public cloud, the problem is exacerbated. High costs, services left unchecked, and poor governance mean that risk is often misunderstood, or even overlooked, obstructing a successful cloud adoption journey.

Why use VapourTrail Discover?

VapourTrail Discover will help you assess the capacity, performance and configuration of the resources deployed to run the IT services that matter to your business. Whether these are implemented on-premises or in the cloud, the visibility and insight we provide covers your entire infrastructure.

This way, we can help you make tactical optimisations as well as informed decisions around planning and strategy.

At-a-glance:

VapourTrail Discover is a free of charge assessment service designed to help you optimise and gain understanding of your environment, whether you're "cloud first", planning on remaining predominantly on-premises or pursuing a hybrid strategy.

We'll show you how, through our best-in-class platform, you can improve visibility of your environment, save money and optimise resources – wherever they're located.

Importantly, we'll also provide expert insight into how to action your findings to realise the benefits of what we discover.

What you'll gain:

Choose from a free assessment of your cloud or on-premises services or take both if you're pursuing a hybrid strategy.

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Cloud assessment

✔ We'll assess your current cloud billing, helping you to see which resources are costing you the most and where there might be opportunities to save.

✔ Your assessment will highlight areas of overprovisioning as well as any underutilised or 'orphaned' resource.

✔ In combination with your free report, your dedicated Solutions Architect will provide you with insights into your use of cloud and make recommendations around operational best practice and tooling – so you can begin making improvements.

On-premises assessment

✔ We'll assess infrastructure configuration, capacity and performance to reveal opportunities for optimisation, including 'VM sprawl', instances of overprovisioning and orphaned resource. This will help to validate that your infrastructure is running optimally, whilst identifying opportunities to do more with what you have.

✔ Your dedicated Solutions Architect will help you to identify any workloads which may benefit from cloud migration, giving you an indication of cost and highlighting other considerations relating to resource dependency, Backup/DR, Security or Software Licensing.

✔ We'll also look at how you might extend the life of your existing assets or reduce TCO through the acceleration of hardware refresh.

In more detail:
What's in the report?

✔ VapourTrail Discover is suitable for organisations using single or multi-cloud environments including AWS, Azure and Google Cloud. Your report will cover one or many public cloud providers (as applicable).

✔ Get a holistic overview of your spend by cloud, resource type, billing mechanism, account, tag and more.

✔ Receive a demonstration of how to customise workflows, organisational groups and reporting within the platform to align with your needs and objectives.

✔ Learn how VapourTrail can help you benchmark security, governance and compliance against industry standards.

✔ VapourTrail Discover is suitable for organisations who are predominantly virtualised using either vSphere or Hyper-V as their hypervisor.

✔ Get a holistic overview of configuration, performance, resource allocation, and utilisation of your virtual environment, with recommendations for optimisation.

✔ Obtain an understanding of the suitability of workload for public cloud migration, including an overview of potential costs.

✔ Find out if you could save costs either by reducing waste through hardware reclamation, or reapportioning capacity with better balance across your workloads.

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Outcomes of the assessment:

Cloud assessment

✓ VapourTrail Discover will help you refine your organisation's cloud strategy, with insight into your current usage, and recommendations on tools to take you further.

✓ Following your assessment, you'll be equipped with insight from the report, as well as guidance from a cloud expert, which you can begin to implement right away.

✓ Access to Proof-of-concept credits to accelerate your cloud adoption journey.

On-premises assessment

✓ Actioning of the recommendations in the assessment could lead to better use of capacity, less down time, reduction in hardware purchasing as well as a reduction in time-consuming manual tasks for your team.

✓ Our Solutions Architects can interpret the output of the assessment to offer guidance around how your existing infrastructure could combine with opportunities presented by public cloud to maximise your IT.

✓ Alternatively, our Solutions Architects can assist you with better understanding of on-premises TCO, defining a roadmap for infrastructure optimisation and refresh inclusive of hardware and software.

✓ Access to POC credits to kickstart or accelerate your cloud adoption journey.

Get on board with VapourTrail Discover

Contact your Servium Account Manager to arrange your free assessment – and discover how you can reduce cost, optimise resource and progress your infrastructure lifecycle and cloud migration strategies.