

Servium



WORKSPACE+

Powered by Dell,
brought to you by Servium

Introducing workspace-as-a-service.
Build custom workspaces for your team,
all within one hassle-free monthly payment

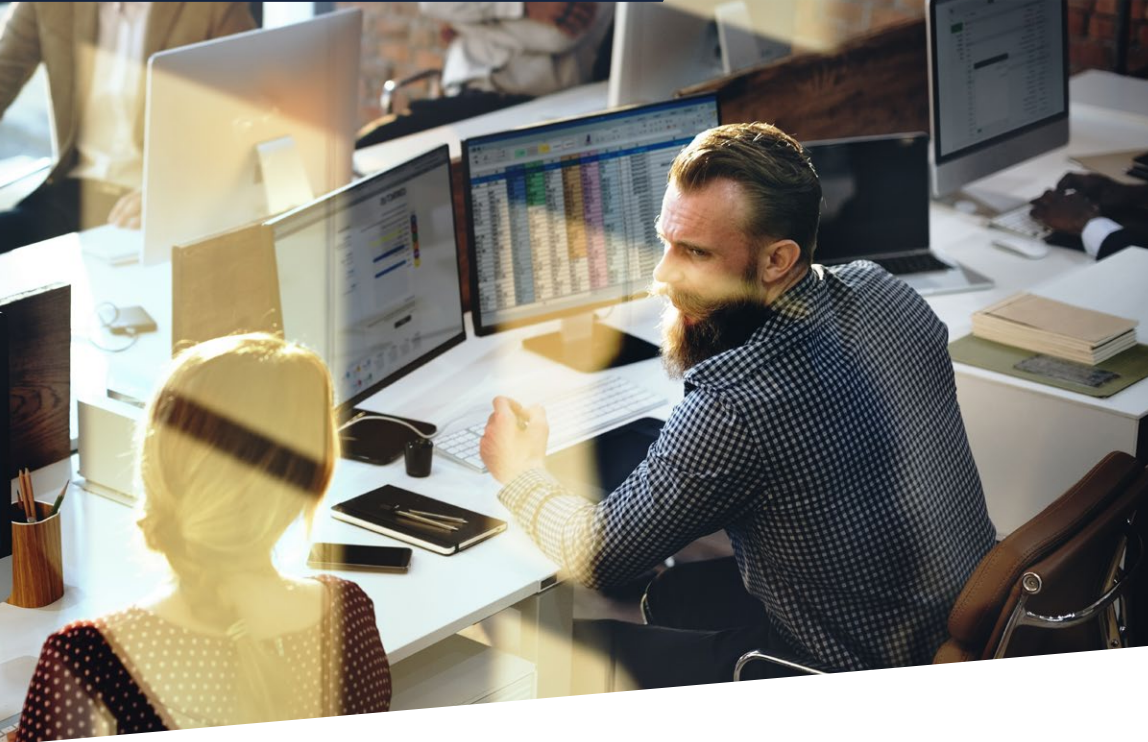
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WELCOME TO THE FUTURE OF IT PROVISIONING

WELCOME TO WORKSPACE+



Productivity begins with the workspace

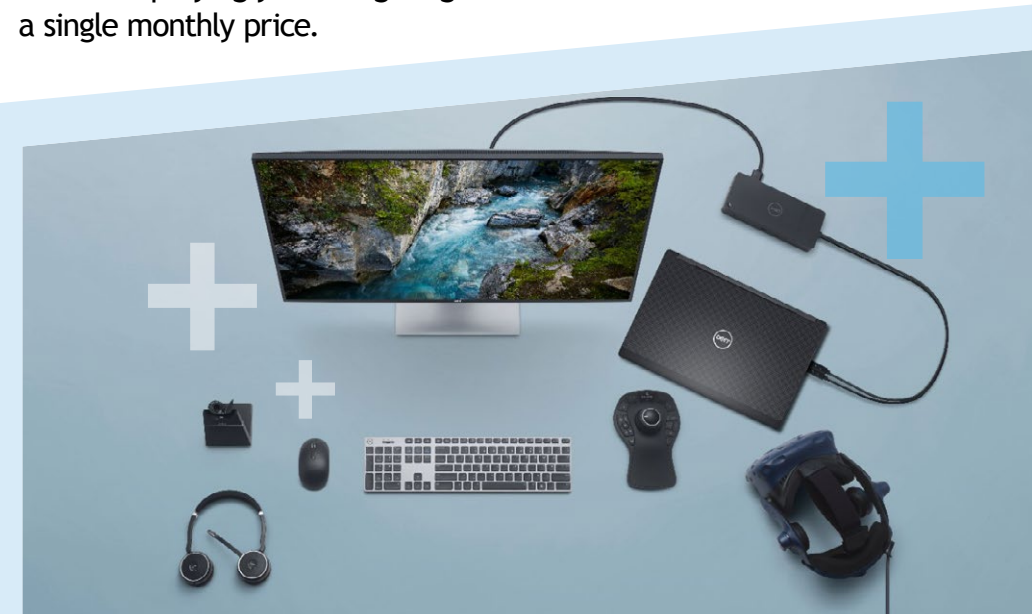
Employees need a working environment that will help them perform at their best. The workspace traditionally centres around a PC or laptop - but that's not all there is to it. An effective workspace knits together a curated collection of devices and technologies, specifically designed to meet the needs of the user and seamlessly integrated to enable them to carry out their individual role.

Right tech. Every user. One service.

The as-a-service model has gained traction in the IT industry, and the acquisition of devices on a monthly basis is nothing new. But what if you could go beyond that? What if you could get not only the devices and accessories your employees need, but also software, warranty and security? All available to scale up or down as needed, with options to mix and match depending on employee needs - wrapped up into one simple monthly cost. **Welcome to Workspace+.**

Roles vary. So should your tech.

A one-size-fits-all approach to IT provisioning simply won't cut it anymore. Employee roles differ greatly across your business, so giving everyone the same tools just doesn't make sense. Workspace+ allows you to create custom workspaces for everyone in your team, whilst simplifying your budgeting with a single monthly price.





WHY WORKSPACE+?

Key feature:

A single solution for all your workspace needs:

- > Core devices (PC & laptop)
- > Accessories (keyboard, headset, webcam, monitor)
- > Security & warranty
- > Optional memory and hard drive upgrades
- > Optional extras such as Microsoft 365

Plus points for your business

When the workspace does its job, the employee can too. Selecting the technology bundle based on user needs promotes creativity and efficiency in the workplace, driving your business forward.

The best people want the best kit for their job. Creating customised workspaces which allow employees to focus on their job, and not the shortcomings of their tech, can help your business to attract and retain top talent.

Key feature:

Simple, predictable billing from a single cost centre:

- > Fixed monthly pricing
- > Flexible financing
- > Ability to scale up or down as needed
- > 24 and 36 month terms

Plus points for your business

Workspace+ allows you to transfer your employee device purchasing costs from CAPEX to OPEX, giving you better forecasting ability through a single, predictable monthly cost. This helps you to avoid nasty surprises in your IT budget caused by workforce growth, technology upgrades or device failures.

Plus if you do need to add or remove devices or users, the costs adjust in-step with your business.





Key feature:

Built-in lifecycle management:

- Regular device refresh
- Sustainable devices
- Asset recovery



Plus points for your business

Say goodbye to the days of sweating assets that have outlived their usefulness or can't support the latest software. With regular device refresh included as part of your Workspace+ plan, you can be sure that employees will always have the latest tech. This means a happier, more productive workforce - and less time fixing worn-out, glitchy devices.

Workspace+ takes away the burden of asset ownership and disposal - we'll handle everything from pick-up logistics to data sanitisation, resale and recycling. As part of their commitment to helping the planet, Dell are innovating with EPEAT Gold and Silver registered devices, waterborne painted parts to reduce VOC emissions, and use of recycled materials across the portfolio.

Key feature:

Support from the word 'go':

- In office deployment
- Imaging & provisioning
- Predictive and real-time reporting

Plus points for your business

When complete workspaces are equipped from a single provider, IT support is simplified. Workspace+ uses AI technology to provide predictive alerts to help you stay ahead of issues, plus proactive support to help you quickly repair both hardware and software problems. That means you can save time, money and resource.

Enjoy day one productivity with a service which combines factory and cloud provisioning to deliver personalised devices so end users are instantly productive at first boot.





Personalised workspaces: serving your team today, tomorrow and in the future.

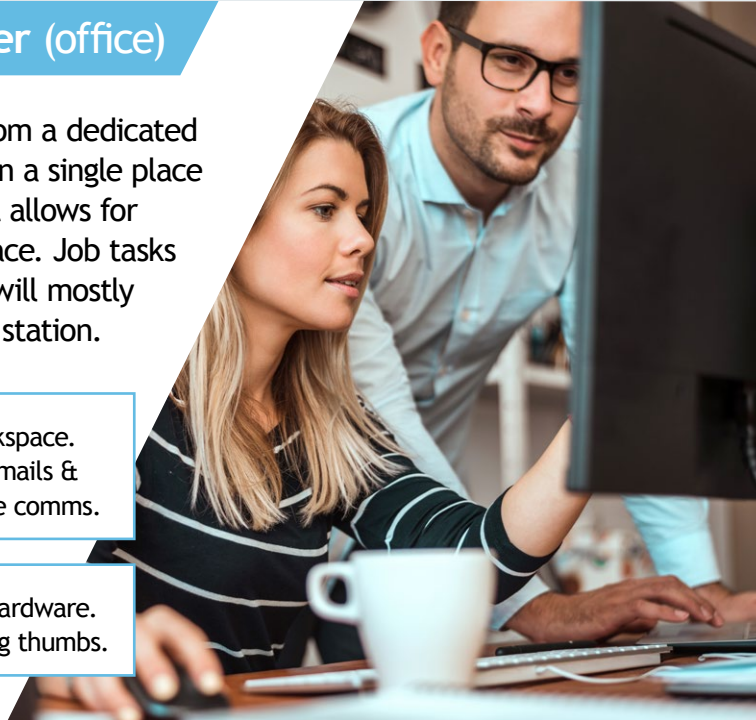
Depending on their environment and job role, members of your team will have different requirements of their technology. With Workspace+ you have the flexibility to create practical, usable setups - for wherever, and however, your people work best.

The Desk Worker (office)

Persona: Operates from a dedicated workstation situated in a single place of work. Office layout allows for generous personal space. Job tasks and communications will mostly operate from a single station.

👍 A comfortable workspace. Ability to easily view emails & documents. Hassle-free comms.

🗨️ Outdated, glitchy hardware. Interruptions. Twiddling thumbs.

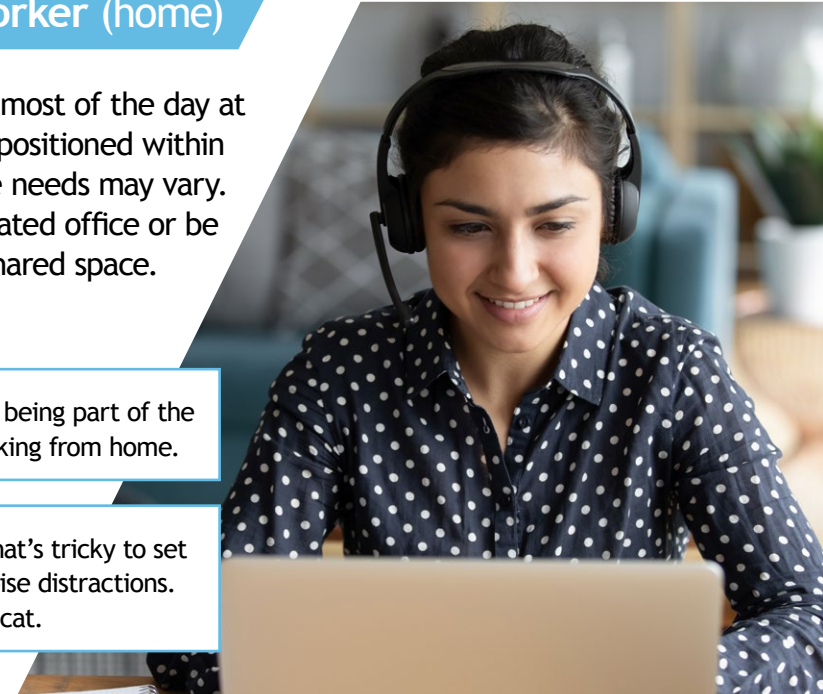


The Desk Worker (home)

Persona: Spends most of the day at the workstation, positioned within own home. Space needs may vary. May have a dedicated office or be working from a shared space.

👍 The feeling of being part of the office, whilst working from home.

🗨️ Clunky tech that's tricky to set up or manage. Noise distractions. Tripping over the cat.



Recommendations



Recommendations





The Hybrid worker

Persona: A workspace butterfly. Flits between office and home and expects a seamless experience between the two.



👍 The flexibility to work anywhere. Lightweight, portable devices.

👎 Surplus cables. Carrying more than two bags at once.

The power user

Persona: Creatives, developers and engineers. Uses compute and memory-greedy software specific to their job role and expects high performance from their tech.



👍 Crunching data and spotting trends. Creating presentations that wow.

👎 The wheel of doom.

Recommendations



Recommendations





EMPLOYEE DEVICES: PLUS

Workspace+ gives you the flexibility to mix and match devices, peripherals and services - all within one plan. Choose exactly what you need, and how many, to build custom workspaces for your users.

Start Here

Step 1

+ Devices

- Desktop
- Laptop

Step 2

+ Peripherals

- Headset
- Monitor
- Keyboard & Mouse
- Webcam
- Dock
- Laptop Bag

Step 3

+ Services

- Custom Imaging
- McAfee® 12m subscription
- 3yr warranty
- 1 yr accidental damage protection

Price per user
per month

+ Optional

- Storage upgrade
- Memory upgrade

+ Optional

- Warranty upgrade

Plus, there's more.

More streamlined IT provisioning means better financial transparency and less time managing providers. Thanks to our many industry partners and wide services reach, we can enhance your Workspace+ package with software including **Microsoft 365** and **Adobe Creative Suite**. Chat to one of our advisors for more information about our bolt-on software services.



ANOTHER INNOVATIVE IT SOLUTION. TRUST US.

Servium is a leading IT solutions provider based in the UK. We're dedicated to creating great IT experiences - we seek to win the hearts and minds of IT strategy-makers, professionals, and users. Our attitude is that no challenge is too big, no detail too small. We tackle both the ordinary and the extraordinary with the same focus and originality of thought that ensures our IT solutions make a difference.

SERVIUM AND DELL WORKING TOGETHER FOR YOUR BUSINESS

Our long-standing partnership with Dell means we're well placed to offer expert advice when it comes to recommending their products. Whatever your business needs, we can guide you through a wide portfolio of devices and services to help you find the solutions to meet them.

BEGIN BUILDING CUSTOM WORKSPACES TODAY

Our Servium advisors are always happy to help, so get in touch:
Email hello@servium.com, or call on +44 (0)303 334 3000.

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