

Case Study: FINANCE

WHO

- UK-based mortgage advisor
- 4 offices in UK, 1 office in Ireland
- Over 30 years of experience advising and supporting home buyers
- Circa 1200 users

CHALLENGE

- Recent acquisition led to merger of all teams across business
- Resulted in an excess of technology, prompting the need for rationalisation and radical change
- Server and storage assets approaching end of life in 2020
- Concerned about timescales to implement replacement technology
- Seeking a new environment that would fulfil their unique requirements for Cloud, VDI and intensive database workloads

Servium

SOLUTION

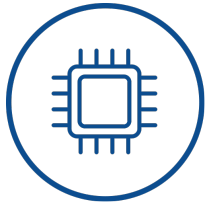
- Servium worked with third-parties to add existing hardware assets to new support agreement
- Proposed solution ensured continued support for legacy server and storage assets while new solution considered
- Maximised residual value from outgoing technology - helping budgets to go further
- Evaluated alternative on-premise and cloud-based solutions for server and storage
- This unearthed a preference for consumption or subscription-led service
- Proposed HPE GreenLake which blended cloud-like economics with on-premises delivery

BENEFITS

- Peace of mind in knowing technology supported till end of life
- Reassurance critical infrastructure supported 24/7 by HPE
- Breathing space to sweat assets for longer
- Now enjoy consumption-based IT, with freedom to scale up and down at will

WHY SERVIUM?

- Vendor-agnostic advice and guidance on solutions not previously considered
- One partner for solution discovery and delivery
- Impressive SLAs at every stage of project
- Strong partnerships helped secure best commercials for customer



Compute

