

Case Study: RETAIL

WHO

- Europe's largest golf retailer
- Over 130 stores in UK and Republic of Ireland
- 2x UK sites
- Retail store and clubhouse store in resort

CHALLENGE

- Wanted to link retail store and clubhouse store
- Needed secure link to comply with credit card regulations and GDPR
- Had been using hotel's Internet without knowledge
- Large security risk under PCI compliance
- Not all payments taken through their tills due to connectivity issues

SOLUTION

- Surveyed resort site to determine distance between buildings
- Identified direct line to connect the two
- Installed 2x satellite dishes and relevant cabling to establish connection
- Configured to provide secure Ubiquity wireless solution
- Now running fibre-grade connection

Servium

BENEFITS

- £1k a month saving compared to other suppliers
- Highly secure wireless link between both stores
- No further connection issues with till payments
- Now compliant with appropriate regulations

WHY SERVIUM?

- Went above and beyond to highlight other considerations in solution
- Long-standing relationship built on years of trust
- Supply and installation all from a single partner



Network

