

Case Study: MANUFACTURING

WHO

- One of UK's largest furniture retailers
- 1,100 users

CHALLENGE

- Existing Wi-Fi solution offered poor security and performance because of legacy standards
- Disparate technology in use across their estate
- New technology needed to unify device security and improve coverage, particularly for new stores
- Requirement for easy rollout as new stores arrived

SOLUTION

- WebExes conducted to demo Meraki network solution
- Wireless Access Points and Mobile Device Management
- 0% finance over 3 years

Servium



Network



Workspace



Security

BENEFITS

- Lock down features of mobile devices
- Aggressive pricing secured from Meraki
- Full visibility enabled by Meraki GUI in each office
- Central management from cloud-based interface
- Unified wireless estate, all from one vendor

WHY SERVIUM?

- Customer trust from 1.5 years, having originally streamlined whole estate
- Pragmatic recommendations and projects from day one
- Servium secured best commercial deal available
- Streamlined wireless estate, built on previous experience in client space

