

Case Study: LAW

WHO

- International legal services firm
- Considered one of the world's best off-shore law firms
- Based in 9 x jurisdictions across the globe
- 500 users

CHALLENGE

- Experiencing unreliable backups
- Problems with data deduplication
- Highly unreliable platform
- Creating vulnerability within the business, especially working in hurricane-prone locations

SOLUTION

- Arcserve suggested as alternative solution
- Web demo conducted to demo and scope Arcserve solution
- Explored new hardware platform to power solution
- Advised customer in choosing HP servers over Arcserve appliances as host
- Preconfigured servers prior to shipping to global sites

Servium

BENEFITS

- Savings of £50k per year over previous solution
- No problems experienced since implementation
- HP servers ready to scale in line with backup routine
- Can preconfigure servers for all global sites
- Stable backup product ready for hurricane season

WHY SERVIUM?

- Deep knowledge of technologies to advise best outcome
- Commercially competitive
- Excellent relationship with Arcserve



Security

