

Case Study: HEALTHCARE

WHO

- Global biopharmaceutical company
- A global leader in rare diseases
- Across 130+ countries

CHALLENGE

- Global expansion programme saw the acquisition of a new company and growth to many different countries
- A complete technology refresh was needed of client and networking equipment
- Meet new global standards

SOLUTION

- Source 38,000 assets across 22 locations globally
- 40x different vendors to work with
- Supply of 2x technical architects for the design and installation of solutions for each location
- Orchestration of customs and shipping for seamless procurement
- An ongoing programme for 12 months

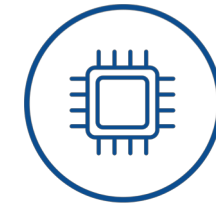
Servium

BENEFITS

- Offered important availability of technology and flexibility to call off as needed
- Overcame admin headaches through the option to soft order
- Negotiated currency fluctuations and exchanges
- Forward-thinking and critical attention to detail helped avoid potential procurement issues
- Industry understanding and knowledge helped tackle challenges 'on the fly'

WHY SERVIUM?

- Flexibility and availability
- An honest approach about what's possible in global logistics
- Trust formed by 5-year relationship
- Promised a high degree of certainty around supply
- Vendor agnostic meant sourcing could be achieved through one partner
- Knowledge of equipment and detail behind the project, reduced risk and ensured success



Compute



Network

