

Case Study: FINANCE

WHO

- One of largest mutual life, pensions, and investment companies in the UK
- One of the UK's leading wealth management companies
- 2500 users

CHALLENGE

- Shrinking window and a legacy software-only backup environment
- Customer wanted a more reliable backup solution to be implemented
- Help future-proof their business

SOLUTION

- Servium proposed a redesign of the backup solution
- Using a combination of modern software and disk-based backup from Exagrid
- A POC was conducted FOC to validate the solution design
- Included implementation services and 5-year support
- Based on highly scalable, modular solution
- Proposed that any added capacity could be co-termed with original support

Servium

BENEFITS

- Half price of competitive proposals
- Data footprint in backup environment reduced
- Modular design has enabled solution to be scaled out over time
- Predictable support in long-term

WHY SERVIUM?

- Took the time to fully understand the problem to build a suitable solution
- Relevant and best resource used to identify problem was differentiator
- Cutting-edge, emerging solution



Data

