

# Case Study: FINANCE

## WHO

- One of UK's largest investment platforms for advisers and other financial institutions
- Responsible for £89.3bn of investments
- 2000 users

## CHALLENGE

- Early adoption of VMware technology placed a question mark over the company's license position
- The customer wanted to better understand their licensing arrangements
- Desire to explore where savings could be made

## SOLUTION

- A specialist health check tool called Sonar was brought in to identify potential savings
- 2-day interpretation of the findings compiled into comprehensive report
- After reviewing the initial results, a further 8 days of consultancy to rationalise their licensing

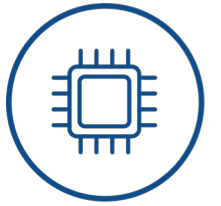
**Servium**

## BENEFITS

- Management of environment became far easier
- Massive 25% reduction in licensing costs
- Overcame the perception that tools like this would cost more and take more time
- Savings made were repurposed for consultancy to improve environment

## WHY SERVIUM?

- Customer impressed by Servium's proposal
- Highly innovative approach



Compute

