

Case Study: EDUCATION



Workspace

WHO

- Academy high school in London
- 2x locations
- 1,600 students

CHALLENGE

- Needed new interactive whiteboard for classrooms
- Difficulties with selection due to complications with size and weight of boards
- Mainstream boards presented installation issues due to fabric of old buildings

SOLUTION

- Servium proposed interactive projectors from Epson
- Worked with Epson to inform installation and setup
- Ensured boards were bespoke according to each room size
- Projectors installed over summer using partner from Services Ecosystem
- 69 classrooms fitted

BENEFITS

- Installed in just 12 days
- Careful to preserve fabric of building
- Traditional smart board vendors unable to offer this sort of technology
- Helped to better enable teachers to innovate
- Provided free training to school's IT team
- Cheaper solution than competitors
- Cash back on older boards - £200 per board across 69 classrooms
- No ongoing licensing fees
- 5-year warranty on devices and lamps and arranged inclusion in Epson backup device scheme

WHY SERVIUM?

- Ability to deliver in desired timeframe
- Differentiation through solution
- Commercial savings versus traditional smart boards

Servium

