

# Case Study: EDUCATION

## WHO

- Special Needs Primary School
- 400 staff and students

## CHALLENGE

- Needed suitable phones in all rooms in case of emergency
- Had standard PBX systems in place
- Systems going end of life - not supported as of 2025
- Existing solution proving too expensive to run
- Needed simply to deploy alternative

## SOLUTION

- Proposed new IP phone system based on Polycom technology
- Would avoid PBX and run telephony over existing IP networks
- A stress-free means to break dependency on PBX infrastructure
- Potential for significant commercial savings
- Access to valuable new features
- Seamless integration with other services like Office 365
- Scoped deployment of 40x handsets, and necessary switches

## BENEFITS

- Savings of up to £500 a month
- Pre-configured IP technology - plug-and-play
- Highly scalable, future-proof solution
- Fully supported 5-year contract
- Unlocked helpful new features like voicemail to email
- Solution has allowed for more collaborative working

## WHY SERVIUM?

- Demonstrated good understanding of the current state and how to help
- Offered highly attractive commercial proposition
- Services Ecosystem ensured the right partners were brought to the table



Network



Workspace

# Servium

